

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 00372 111422Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----117227 111608Z /44
R 111136Z JAN 78
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6354

UNCLAS TEHRAN 0372

E.O. 11652: N/A
TAGS: BDIS BFOL IR
SUBJ: JOINT VENTURE OF ALBERTO CULVER COMPANY IN IRAN

1. ON OCT 21, ESTHER L RODRIGUEZ, ADMINISTRATION COORDINATOR FOR INTERNATIONAL DIVISION, ALBERTO CULVER COMPANY, MELROSE PARK, ILLINOIS (312-531-2000) WROTE TO EMB REQUESTING ASSISTANCE IN OBTAINING RETURN OF CONFIDENTIAL COMPANY PAPERS WHICH HAD BEEN GIVEN TO IRANIAN COMPANY, DESA SA. ALBERTO-CULVER HAD ENTERED INTO AGREEMENT IN 1973 WITH DESA SA FOR JOINT VENTURE PRODUCTION OF ALBERTO-CULVER PRODUCTS IN IRAN BUT PROJECT NEVER CAME TO FRUITION. IN FEBRUARY 1977, DR DANECHI, OWNER OF DESA SOLD COMPANY AND AGREEMENT WITH ALBERTO-CULVER WAS TERMINATED. HOWEVER, ACCORDING TO MS RODRIGUEZ' LETTER DR DANECHI FAILED TO RETURN ALBERTO-CULVER'S CONFIDENTIAL PAPERS OR ANSWER ANY OF ALBERTO-CULVER'S CORRESPONDENCE TO HIM.

2. IN MID-NOVEMBER, EMBOFFS MET WITH MR NAFICY, MANAGING DIR OF PHARMEX COMPANY IN WHICH DR DANECHI RETAINS OWNERSHIP. DURING THIS MEETING MR NAFICY STATED THAT DR DANECHI WAS RESIDENT IN SWITZERLAND (HE COULD NOT GIVE ADDRESS), HAD THE ALBERTO-CULVER PAPERS IN HIS POSSESSION, AND THAT HE (NAFICY) WOULD ARRANGE A MEETING BETWEEN DANECHI AND EMBOFFS UPON DANECHI'S RETURN FROM SWITZERLAND WHICH WAS TO BE DEC 1.

3. SINCE THAT MEETING, MR NAFICY HAS BEEN OUT OF HIS OFFICE
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WHENEVER EMBOFFS HAVE CALLED OR VISITED PERSONALLY, AND HAS NOT RETURNED PHONE CALLS.

4. EMB REQUESTS USDOC PASS ABOVE INFO TO ALBERTO-CULVER AS INTERIM RESPONSE TO THEIR LETTER AND ASSURE THEM THAT WE WILL CONTINUE TO MAKE EFFORT TO OBTAIN RETURN OF THEIR PAPERS.
SULLIVAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TEHRAN00372
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780016-0718
Format: TEL
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780174/aaaacktb.tel
Line Count: 62
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fb3f8be4-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3791304
Secure: OPEN
Status: NATIVE
Subject: JOINT VENTURE OF ALBERTO CULVER COMPANY IN IRAN
TAGS: BDIS, BFOL, IR
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/fb3f8be4-c288-dd11-92da-001cc4696bcc
Review Markings:
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